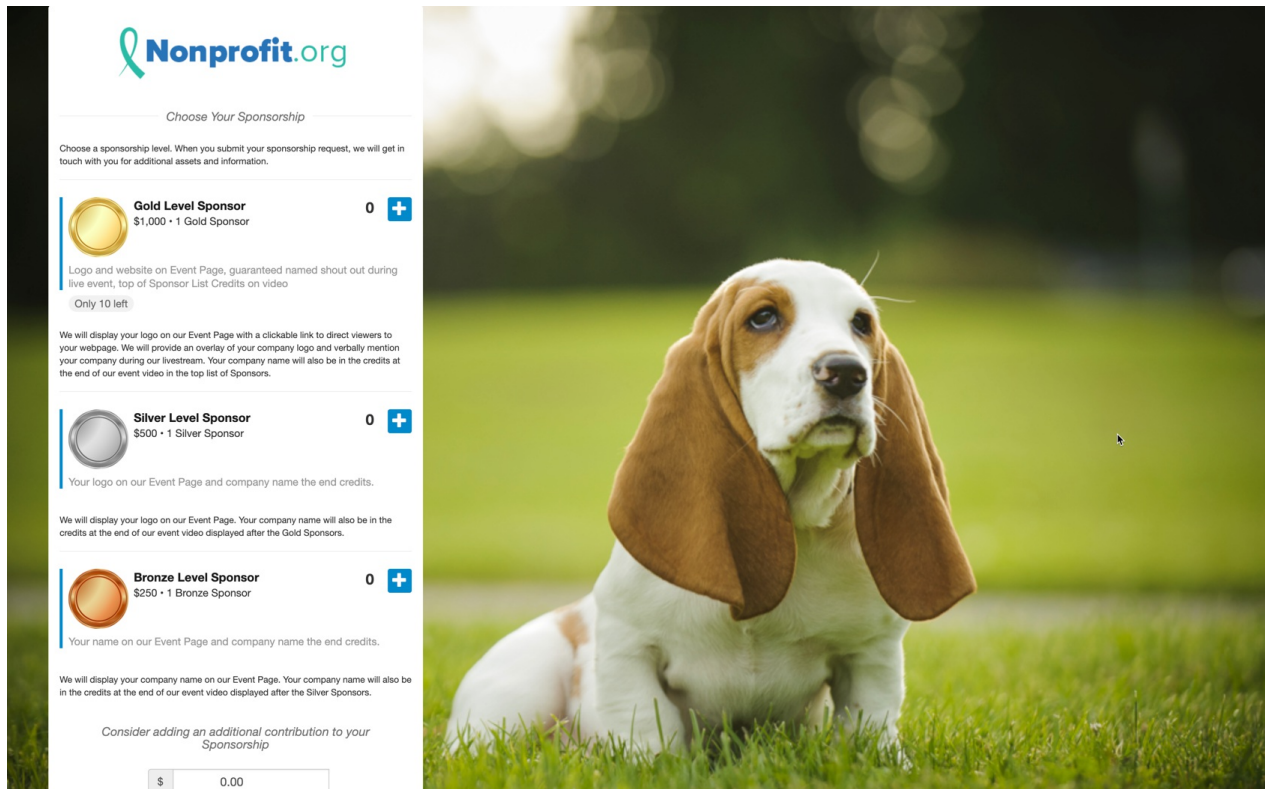


Corporate Sponsorship Activity Design

Last Modified on 03/01/2021 9:00 pm PST

The Corporate Sponsorship activity allows you to get companies involved in your events. The design is based on the Text-to-Donate activity that you then can customize into the style of Corporate Sponsorship you wish to create. You can also promote your Sponsors on your [Event Page](#).



Nonprofit.org

Choose Your Sponsorship

Choose a sponsorship level. When you submit your sponsorship request, we will get in touch with you for additional assets and information.

Gold Level Sponsor 0 +
\$1,000 • 1 Gold Sponsor

Logo and website on Event Page, guaranteed named shout out during live event, top of Sponsor List Credits on video
Only 10 left

We will display your logo on our Event Page with a clickable link to direct viewers to your webpage. We will provide an overlay of your company logo and verbally mention your company during our livestream. Your company name will also be in the credits at the end of our event video in the top list of Sponsors.

Silver Level Sponsor 0 +
\$500 • 1 Silver Sponsor

Your logo on our Event Page and company name the end credits.

We will display your logo on our Event Page. Your company name will also be in the credits at the end of our event video displayed after the Gold Sponsors.

Bronze Level Sponsor 0 +
\$250 • 1 Bronze Sponsor

Your name on our Event Page and company name the end credits.

We will display your company name on our Event Page. Your company name will also be in the credits at the end of our event video displayed after the Silver Sponsors.

Consider adding an additional contribution to your Sponsorship

\$ 0.00

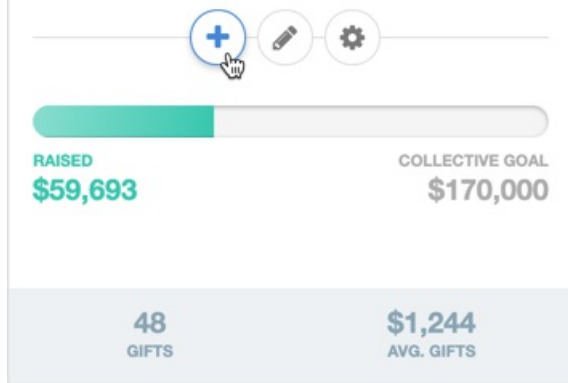
Note: if part of your Corporate Sponsorship will include ticket sales to an event, you will want to create a "Sponsorship" form within the [Ticketing activity](#) so you can track those tickets for your event.

Create a Corporate Sponsorship Activity

To create a Corporate Sponsorship activity, you need to have a Campaign already created. If you do not have a Campaign or want to add this activity to a new one, click on New Campaign to create one and follow the process of creating a campaign, [as outlined here](#).





Then create a new activity from the New Activity button on the dashboard on the right or hover your mouse over the Campaign Tile and click on the Plus icon.

MobileCause Fundamentals



In the pop-up, open the Event Activity section and select Corporate Sponsorship.

Create New ×

-  Fundraising Activity
-  Event Activity
 - Event Page
 - Auction
 - Ticketing
 - Registration
 - Corporate Sponsorships 
-  Engagement Activity

Set Up Your Keyword

Keyword

Setup Keyword

Keyword

Select existing keyword ▼

Campaign

MobileCause Fundamentals ▼

Shortcode

41444 ▼

1. Either type in a new **Keyword**, or select an existing one to reset and start from scratch.
2. Select a **Campaign**.
 - If you create your activity from the Campaign Tile or within the campaign, it automatically selects

the campaign for you.

3. Choose what **Shortcode** you would like to use: 41444 or 91999.
 - The shortcode of your keyword is the phone number that the donor will text your keyword to. We give you two options to choose from. Since all MobileCause customers share the same two shortcodes, keyword possibilities can be limited. This allows there to be two of the same keyword to exist, just on separate shortcodes.
4. Click Save to create your activity and start personalizing it.

Detailed Set Up Your Keyword Info

Initial Set Up / Preparation

The Online Form is where all potential sponsors will be directed to. This is where you will select what information you collect and how the general experience will feel. As you edit the form, you will see a mobile preview of the changes you make to the right of the editable sections. You can also preview the desktop and tablet views as well.

Because the Corporate Sponsorship is built on the [Text to Donate design](#), you will see the standard Text to Donate options on the form before you add the style of Sponsorship you desire. We have seen four different types of Sponsorship designs, detailed below.

Corporate Sponsorships *Corporate Sponsorships (default)*

Manage Sections ▾

Logo and Branding
Suggested Amounts
Matching Donations
Recurring Donations
Contact Information
Payment Information
Promotional Codes
Footer Message
Form Submit
Receipts and Notifications
Embed Code

Logo and Branding

Change the look of your form with a logo specific to this activity. You can add a background image or color and move the placement of the form on the webpage. You can change the overall color scheme of the form by changing the Button Color by entering a hexadecimal color code, or clicking the color square to use the circle and square to set the color.

[Detailed Logo and Branding Info](#)

Suggested Amounts

The Suggested Amounts section gives you three donation buttons and an Other button to provide your supporters a choice of amounts to donate.

Most often for Corporate Sponsorships designs, you will want to **turn off the buttons by clicking the Show/Hide button**. You may also want to reword or blank out the Section Heading.

This will leave you with a box to manually add a donation, so the sponsors can donate above and beyond the sponsorship level. You will likely want to set the Default Donation Amount to 0.

[Detailed Suggested Amounts Info](#)

Matching Donations

If you are signed up to use Amply and the Matching Donations option, you will have this section available. If it is not set up, then you will not even see it.

For Corporate Sponsorships, this is most likely not used, so **turn off Matching Donations by clicking the Show/Hide switch for Match Donation**.

[Detailed Matching Donations Info](#)

Recurring Donations

Recurring Donations are likely to not be used with Corporate Sponsorships, so **turn off the section by clicking the Enable/Disable switch**.

Otherwise, you may consider setting up the Recurring Donations section to give potential sponsors the option to pay over time, like an installment plan.

[Detailed Recurring Donations Info](#)

Contact Information

You will want to add to the Contact Information section, where you collect the information about your sponsors, such as their name, mobile number, email address, and physical address. We highly recommend that you select one or more methods of communication as a required item so you have at

least one way to reach out to them.

At a minimum, you will want to add a Short Answer Form Element for the Sponsor's company name. You may also want to add Short Answer elements for their website, social media handles, etc. You may consider adding a Long Answer Form element for them to provide an "About the Company" or if you are accepting individuals as sponsors, a Long Answer element for what they would like to be included and shown, etc.

[Form Element Info](#)

[Detailed Contact Information Info](#)

Payment Information

The Payment Information gives you options for the payment transaction. If you have [PayPal](#) connected to your account, then you can choose a default payment method. You can choose to give your sponsor the option to cover the payment processing fee with their donation.

If the only payment method you have on your account is for credit or debit card, then the section is listed as **Card Information** instead of Payment Information.

[Detailed Payment Information Info](#)

Promotional Codes

You may have some sort of promotional discount to offer your supporters. For example, maybe those who become sponsors become a certain date, or the first five sponsors get a 10% discount, etc.

To use Promotional Codes, you will need to have the codes set up, then enable them with the Show/Hide switch and click edit to add the appropriate codes you wish to use.

[Detailed Promotional Codes Info](#)

Footer Message

The Footer Message Section is a text box to add any last item before the donor submits their donation. It is not often used, which is why it is hidden by default. Remember to switch it to **Show** if you are using the Footer Message section.

[Detailed Footer Info](#)

Form Submit

The Form Submit section is the last section to personalize on your form that is visible on the form itself. The main function of the Form Submit section is to show the total donation and the SUBMIT button. Change the wording of the button to make it more personal.

Detailed Form Submit Info

Receipts and Notifications

The Receipts and Notifications section of your form configuration allows you to control the automated communication with your constituents. You can choose to use both texting (SMS) and/or Email. Both forms of notification are enabled by default.

Detailed Receipts and Notifications Info

Embed Code

Use the code in the Embed Code section to embed the form on a secure webpage on your site.

Note: if you do not have a secure webpage and are not looking for one at this time, you can simply link to the form with (preferably) a Sponsor button on your site.

Detailed Embed Code Info

Personalize Your Confirmation Page

The Confirmation Page thanks your sponsors for their sponsorship and provides different calls to action for them. There are only two sections in the Confirmation Page:

- **Content**
 - This is where you can thank your sponsors by name, let them know their payment has been billed and provide text, images and/or videos.
- **Actions**
 - Here, you can add buttons to direct your sponsors to [other](#) pages, such as a site to upload a logo or include calendar link for them, etc.

Detailed Confirmation Page Info

Set Fulfillment Messages

For Corporate Sponsorships, you will likely not need the Fulfillment Messages, since these are reminders to complete a donation. Check to make sure the checkmarks are removed for **Fulfillment Messages** and click **Save**.

Keyword

Online Forms

Mobile Experience

Fulfillment

Fundraising
Thermometer

GiveLater

GiveLater Buttons

Enter Offline
Donation

Display Links

View Online Form
View Fundraising
Thermometer

Shareable Link to
This Form:
ign.us/f/1e7/v/n

Setup Fulfillment

Send this text reminder to my donors if they have not fulfilled their pledge after **1 day**.

Thank you so much for initiating a gift yesterday! To complete your gift now, click <link to donation>.

Send this text reminder to my donors if they have not fulfilled their pledge after **4 days**.

We are so grateful for your support. Your gift is not yet complete. Click here to complete now: <link to donation>.

Send this text reminder to my donors if they have not fulfilled their pledge after **8 days**.

We noticed that you haven't had a chance to complete your gift yet. If you'd like to fulfill click here <link to donation>.



We use multiple points of fulfillment data to determine the content & frequency of our text reminders. These messages are monitored and adapted to help you benefit from the best possible fulfillment rates.

Save

Need Help?

Detailed Fulfillment Info

Adding Sponsorship Options

Now that you've set the basics for your Sponsorship form, it is time to make personalize this into a more versatile Corporate Sponsorship page.

We have seen four main methods of creating Sponsorship pages, but there's no reason you can't come up with your own style.

The different styles we see used (in order of preference):

1. **Items:** Use Item types to select levels (generally the prettiest of the choices), or use the Ticketing activity and call it Sponsorship, if there are tickets to be tracked for an event.
2. **Manual Creation:** Drop-Downs, Calculations, etc.
3. **Donation Buttons as Levels:** Use the three donation amounts as Sponsor Levels (With text/images to describe the levels)
4. **Manual Sponsor Entry:** Hide donation amounts and let sponsors enter an amount manually

Sponsorship Using Item Form Element

This design of a Corporate Sponsorship form used the Item type of Form Element. This method is the best looking of the methods of creating a Corporate Sponsorship. If you are familiar with creating Ticketing activities, this will be very similar.

Detailed Sponsorship Using Item Form Element

Sponsorship Using Manual Creation

The manual creation method is probably the most complex but allows for the most options in the shortest space on the form. Create calculated fields, drop-downs of levels, and dynamic actions to show "as needed" descriptions in this method.

Detailed Sponsorship Using Manual Creation

Sponsorship Using Donation Buttons

This design of a Corporate Sponsorship form used the Donation amounts as Sponsorship levels. The only real thing to do for this design is to add a text box or graphic showing and describing the Levels above the Suggested Amount buttons and set the buttons to three different Sponsorship levels.

Detailed Sponsorship Using Donation Buttons

Sponsorship Using Manual Donation Amount

While this is probably the least amount of work for you on the form, it is usually not the best design and potentially could result in incorrect Sponsorship amounts.

The only real things you would need to do to create this design would be to:

1. Remove the Section Header for Suggested Donations
2. Add a Custom Section from the Manage Sections button and place it above the Suggested Donations Section
3. Describe the levels and the amounts and ask your Sponsors to enter the appropriate amount.

Detailed Sponsorship Using Manual Donation Amount

Reporting and Stewardship

Whichever method you choose for your Sponsorship form, you will need to now make sure you have everything from them: If you are adding them to your [Event Page in the Sponsor section](#), you will need their logo and possibly their website. You will need to run reports to view the collected information from your form so that you can continue the relationship with the sponsor and provide what was promised at their level of support.

How to Run a Report